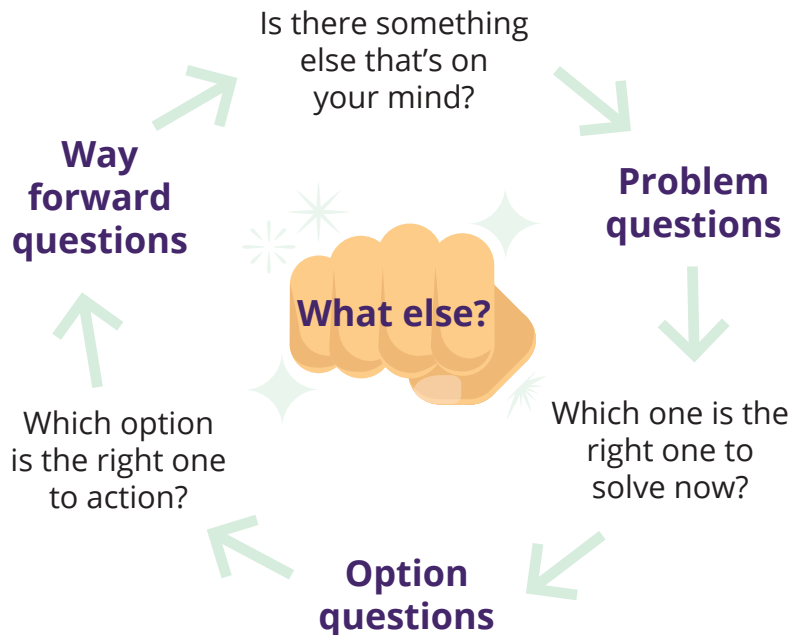


What's on your mind?



Problem

- What issue or problem do you want to discuss?
- What's the real challenge here, for you?
- How do you know this is the real issue?
- What evidence do you have?
- What would {insert name of someone} say is the problem?
- How else, or where else, is it presenting as an issue?
- What is it affecting and how?
- Who is it affecting and how?
- What else?

Deciding question – *From what we discussed, which problem is the right one to solve right now?*

Options

- What have you done to solve the issue so far?
- What options do you have?
- What else?
- Who else might be able to help?
What would they suggest?
- Is there something similar that has been solved in the past?
- What's the best thing about these options?
- What's the worst?
- Would you like some input/suggestions from me?

Deciding question – *From what we have discussed, which option is the right one to action?*

Way Forward

- How are you going to go about it?
- What are your next steps?
- What does success look like?
How will you measure it?
- What roadblocks/obstacles do you need to consider?
- Who else needs to be involved?
- Who do you need to keep in the loop?
- When will you action this?
- What support do you need?
- What else?

Deciding question

Is there something else that is on your mind?